



Vet an opportunity

VET · 60 minutes · 7 timed blocks

WHAT PARTICIPANTS LEAVE WITH

Participants can run any job post, client message, or paid course through four questions and produce a written verdict.

Participants can name the hard-stop red flags and act on one without negotiating with themselves.

Participants leave with one habit: no decision about their money or their weeks without evidence on paper.

ROOM, MATERIALS, AND WHAT TO OPEN

Room: a circle or a horseshoe. This session runs on argument and admission, and people need to see each other to do either.

Materials: one device per participant and one real opportunity each, brought in advance. A live post beats any case study you could invent.

Ask ahead: everyone brings one post, message, offer, or paid course they are undecided about. If someone forgets, pair them with someone who did not and give them the partner's post to attack.

Open on the projector: /method for the VET card, and /apply for the red-flag list and the directory disclaimer. Keep /apply closed until step six.

Hold two of your own examples in reserve: one that survives all four questions and one that does not. A room trained only on scams learns to reject everything, which is its own failure.



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MINUTES	STEP	FACILITATOR	PARTICIPANTS
5	1. Frame: the cost of a fast yes hirefrom.ph/method	Ask what a bad yes costs: weeks of unpaid work, a fee that never comes back, personal documents sitting in a stranger's inbox. Take three answers, no correction. Put the VET card up and read the four questions once, in order.	Name one thing they said yes to too quickly, in a single sentence. No shaming and no advice, everyone in the room has one.
10	2. Put a real opportunity on the table	Have each person read their opportunity aloud in thirty seconds: what the work is, who is offering it, what it pays, and what they are being asked to do next. Stop anyone who starts defending it. Write the four questions on the board as the working sheet.	Read the opportunity aloud, flat, without arguing for it. Copy the four questions down the left of a page and leave room to write beside each one.
10	3. Who benefits if I believe this?	Question one. Push past the first answer. Every recommendation has a beneficiary, including a warm one from a relative or a churchmate. Ask what the offer would look like with the beneficiary taken out of the picture.	Write who profits if they say yes, and what evidence exists that is independent of that person.
10	4. Evidence, or vibes?	Question two. Hold up the difference: dates, named sources, and checkable numbers on one side; confidence, screenshots, and lifestyle on the other. Take one participant's post and sort its claims aloud with the room before they do their own.	Sort their own post's claims into two columns. Anything that cannot be checked goes in the second column and stays there, however convincing it sounded.



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MINUTES	STEP	FACILITATOR	PARTICIPANTS
10	5. Is it still true?	Question three. Ask when each claim was true and what has changed since. Platform rules, rates, and hiring norms move every year, and a confident old answer is still an old answer wearing a suit.	Date every claim they can. Mark anything undated as unverified rather than false, then write down where they would go to date it.
10	6. Run the red-flag pass hirefrom.ph/apply	Now open the red-flag list and read the hard stops. Make the room say out loud that one hard stop ends it, no matter how good everything else looks. Then have each person score their own post against the list, in writing.	Score the opportunity against the flags. Any hard stop, an upfront fee, guaranteed income, secrecy, ends the session for that post, with no negotiation and no exceptions.
5	7. Verdict on paper	Each person writes a one-line verdict and reads it out: proceed, pause and verify this one thing by this date, or stop. Make them commit aloud, because a spoken verdict is harder to talk yourself out of. Close with the drill.	Write the verdict, name the next action and the date it happens, and say it to the room. Take the drill: no decision about money or time without the four questions in writing.



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DISCUSSION PROMPTS

What would you need to see to change your verdict? If nothing would, you are not vetting, you are defending.

Who told you this was a good opportunity, and what do they get if you agree?

Which is more expensive: losing a real chance because you checked, or losing three weeks to one you did not check?

Why does urgency beat every other flag on the list?

A client offers a short paid skills test. How is that different from the unpaid deliverable on the board?

What is the one flag you would still talk yourself past? Say it out loud so the room can hold you to it.

COMMON FACILITATOR MISTAKES

MISTAKE

FIX

Turning the session into a scam-spotting game.	Run one legitimate opportunity through the same four questions. A room that only practises on scams learns to say no to everything, and then applies to nothing.
Rescuing a participant whose post fails the pass.	Let the verdict stand and hand them the sourcing method instead. Losing one bad post in a room full of witnesses is far cheaper than losing three weeks alone.
Debating a claim instead of dating it.	Move the room to 'when was this true' the moment an argument starts. Dates end arguments. Opinions extend them until the clock runs out.
Opening the red-flag list at the start.	Save it for step six. Shown first, the room pattern-matches against the list and skips the reasoning, which is the only part that works on flags nobody has listed yet.

HOW TO USE AND CITE THIS

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