



HIRE FROM PH · FOR EDUCATORS

Vet an opportunity

A sixty-minute session for a room that can see each other. Everyone brings one real opportunity they are undecided about, and leaves with a verdict on paper.

WHY THIS SESSION

No decision about your money or your weeks without evidence on paper

By the end, you can run any job post, client message, or paid course through four questions and write a verdict. You can name the hard-stop red flags and act on one without negotiating with yourself.

THE METHOD THIS SESSION DRILLS



VET: judge before you commit

- 01 Ask who benefits if you believe this, and follow the incentive
- 02 Sort evidence from vibes, then ask whether it is still true
- 03 Run the red-flag check; any one hard stop ends it

Take any opportunity or course you are considering and run it through the four questions in writing. If you cannot produce evidence for it, do not act on it.

THE CLOCK

Sixty minutes, one opportunity each

- 15 min · Frame the cost of a fast yes, then put a real opportunity on the table
- 10 min · Who benefits if I believe this?
- 10 min · Evidence, or vibes?
- 10 min · Is it still true?
- 15 min · Run the red-flag pass, then verdict on paper

THE BRIEF

What you do in this room

A circle or a horseshoe, one device each, and one real opportunity each, brought in advance. A live post beats any case study anyone could invent.

- Name one thing you said yes to too quickly, in a single sentence; no shaming, no advice
- Read your opportunity aloud, flat, without defending it: the work, the offer, the pay, the next step
- Copy the four questions down the left of a page and leave room to write beside each one
- If you forgot to bring one, take your partner's post and attack it

Four questions, in writing, on your own post

Each question gets its own block and its own line on the page.

Nothing moves to the next question until the answer is written down.

- 01 Write who profits if you say yes, and what evidence exists independent of that person
- 02 Sort your post's claims into two columns: checkable on one side, confident on the other
- 03 Date every claim you can; mark the undated as unverified, not false, and note where you would date it
- 04 Score the post against the red flags; any hard stop ends it, with no negotiation
- 05 Write a one-line verdict: proceed, pause and verify one thing by a date, or stop

DEBRIEF

Questions for the room

- What would you need to see to change your verdict? If nothing would, you are defending, not vetting.
- Who told you this was a good opportunity, and what do they get if you agree?
- Which is more expensive: losing a real chance because you checked, or losing three weeks to one you did not?
- Why does urgency beat every other flag on the list?
- What is the one flag you would still talk yourself past? Say it out loud so the room can hold you to it.

COMMON MISTAKES

What goes wrong, and the fix

- Turning it into a scam-spotting game → run one legitimate opportunity through the same four questions
- Rescuing a participant whose post fails → let the verdict stand and hand them the sourcing method instead
- Debating a claim instead of dating it → move the room to 'when was this true'; dates end arguments
- Showing the red-flag list first → save it for the pass, or the room pattern-matches and skips the reasoning

TAKE-HOME

One habit: nothing decided about money or time without the four questions in writing

A verdict on paper with a next action and the date it happens, said aloud to the room. The drill: no decision about money or time without the four questions written down first.

NEXT SESSION

Next: Ask a question that gets answered

A forty-five-minute session that turns a vague plea into a four-part question a busy professional will answer. Ask everyone to bring a question nobody answered, with the exact wording.



LICENCE

Run it, adapt it, pass it on

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